



Recruitment Specialists - Redefining Recruitment

We find the very best Fire and Security talent - while securing great roles for our candidates

Northland Controls



We bring simplicity and elegance to physical security

Case Study

About Northland

Northland Controls are a global security systems integrator delivering services in 75 countries for enterprise clients such as Google, Apple, Oracle, Cisco, and Facebook. Initially based in the US, during 2013 they established a UK operation to service their global client base.

Client's requirement

Northland Controls reported that they were using three Fire and Security recruitment agencies but struggling to find the right calibre of staff as well a recruitment partner that could fully understand and augment their complex recruitment process.

The Zitko service

Zitko was engaged as a fourth agent and within six months we had become Northland Controls' preferred supplier. Through our expert security integration knowledge and our tailored approach, we complimented their process increasing candidate engagement and ensuring both time and cost savings.

In 2016 Northland Controls Ltd retained Zitko Consulting as their sole recruitment supplier, highlighting the strength of the relationship and our ability to consistently attract and represent quality candidates in a competitive marketplace. On the rare occasion something has gone wrong, we have gone the extra mile to ensure complete customer satisfaction.

In 2017 Northland Controls extended their agreement with Zitko Consulting Ltd for a further two years.

Zitko Consulting Ltd

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Testimony

"Northland have been working with Zitko Consulting Ltd since December 2014. They instinctively understand our culture, our values, and our constant drive to achieve quality in everything we do. By understanding the value of creating trust and partnerships, Zitko continually deliver the customer service, flexibility, and quality that we require in order for Northland to succeed.

Ed Wears – Managing Director at Northland Controls Ltd

"Zitko are a real asset to our business. They have taken the time to get to know me, the company and the roles I am recruiting for. They understand the requirement to look for more than just the relevant technical skills in a candidate and are eternally patient when I take forever to get back to them!"

Technical Director – Security Integrator

About Zitko

Zitko Consulting Ltd is a specialist recruitment consultancy, results and process driven, helping companies find the very best Fire and Security talent whilst securing great roles for our candidates.

From our offices in St Neots, Cambridgeshire we support companies and candidates nationwide with increasing activities throughout Europe and the EMEA region.

40% of our placed candidates remain with their employer for over six years, thanks to our proven partnership approach and outstanding commitment to all our customers.



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